



JOB DESCRIPTION

1. JOB SPECIFICS	
Job Title:	Data / AI / ML Practice Lead
Reports to:	
Location:	London, with regular UK travel

2. ABOUT THE ROLE	
What you'll be doing?	<p>33% - Client Delivery (billable engagements with clients, leading teams, etc) 33% - Pre-Sale/Bid Work 33% - Thought leadership / Practice Development</p> <ul style="list-style-type: none"> Enhancing QAC's offerings (Data / ML Infrastructure and Software Dev orientated) Building and Developing the Community across QAC Engineers who are deployed with our customers. Increase major business opportunities by taking a leading SME role in the winning of related bids. To raise QA Consulting's profile in technical forums, meetups and networks through thought leadership and public speaking This practice will define, create and deliver expertise to our customers. Building a virtual practice will be an exciting journey and one which enables the practice lead to really make a difference to QAC, our Engineers and our customers. It will be rewarding, challenging and an opportunity for the individuals involved to build and develop their own "personal brand" as challengers and disruptors in this fast-moving market. The Practice Lead will lead the virtual practice, setting the strategy and vision of the team and the wider business on delivering strategic, innovative solutions. The Practice Lead will be an accomplished player/manager able to inspire, motivate and develop an exciting team of junior engineers. The successful candidate will be highly experienced in Data / ML / AI. They will be known in the industry for their accomplishments and thought leadership.
Key Responsibilities	<ul style="list-style-type: none"> Management: Lead, Inspire, Develop and Grow the Virtual Data / ML / AI Practice Serve as technical relationship manager with clients primarily using QA resources from the given practice area Vision and Strategy: Understand and communicate our strategy and how that relates to QA and our Clients. <ul style="list-style-type: none"> Listening to clients' evolving IT needs to ensure QA resources can be properly trained to deliver the highest level of performance

	<ul style="list-style-type: none"> • Product Portfolio: Work with key stakeholders (incl Technical Director and Academy Capability Director) to define and deliver our capabilities to market. • Work with the Software Development and Data / ML Practice Leads to ensure a joined up market proposition and capability. • Evangelism: Be the “go to” evangelist for QAC’s offerings and strategy. Work with sales and marketing to take our vision to market. <ul style="list-style-type: none"> ○ Advise clients on IT staffing strategy: roles needed, cutting edge tools, best-in-class team structures and sizes, etc. • Delivery: Deliver solutions to our customers. • Providing consulting and advisory services to clients within area of expertise <ul style="list-style-type: none"> ○ Check in regularly with clients to ensure on-the ground QA resources are meeting client expectations • Contribution to sales and pre-sales activities such as meetings, bids, presentations, procurement frameworks, technical case studies and marketing material as a subject matter expert • Representing the company and driving our Technology agenda in external and internal Technology Events including public speaking <ul style="list-style-type: none"> ○ Assist in recruiting by hosting seminars at university campuses to build QA brand awareness and credibility as a tech leader • Technical knowledge management through delivery assets including gathering information for and the production of Case Studies. <p>Coaching and mentoring the virtual Practice</p>
KPIs & SLAs	<ul style="list-style-type: none"> • Consulting & revenue growth • Client retention • Bids win rate • Client satisfaction • Practice Success Measures such as NPS, Retention, Recognition, etc.
Key Working Relationships	<ul style="list-style-type: none"> • Deployed Engineers • Technical Director • Other Practice Leads - Data / ML , Software Dev and Automation. • Academy Capability Director • Sales Directors and Managers • Academy Training Team • Client stakeholders

3. ABOUT YOU

Skills & Abilities	<ul style="list-style-type: none"> • Strong technical team leader whom others aspire to • Guru; Sees themselves in the “top 10%” of experts in this field.
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	<ul style="list-style-type: none"> ○ Experience working closely with Software Engineers to help them deploy and operate. ○ Experience automating and streamlining operations and processes ● Significant expertise across a range of technologies, including: <ul style="list-style-type: none"> ○ Open source technologies ○ Orchestrate tools and solutions ○ Web based tools, microservices and solutions ○ Scripts and automation using Perl/Python/Groovy/Java/Bash ○ Data sources like MySQL, Mongo, Elasticsearch, Redis, Cassandra, Hadoop, etc ○ Source control including GIT ○ Exposure to TensorFlow and similar tools ● Driven to “make a name for themselves” by developing and creating capability as opposed to a “follower” in a delivery capacity. ● Exceptional interpersonal skills with the ability to influence ● Excellent organisational skills including time management and prioritisation ● Experience inspiring a virtual team of junior resources ● Able to prioritise and work on multiple parallel projects ● Expert in agile engineering practices (CI/CD, test automation, etc) ● Ability to lead architectural discussions ● Strong and demonstrable written and spoken communication and presentation skills ● Self-starter with the motivation to drive their own performance <p>Building and Exciting the virtual practice of our deployed engineers.</p>
Your Experience	
Your Knowledge	
Your Qualifications	
What you'll bring to QA	Willingness to travel around the country as required

4. ABOUT QA	
About us	<p>We shape the next generation of technologists, leaders and innovators.</p> <p>By powering potential - the potential of over a quarter of a million learners a year. We empower them to push boundaries and thrive in the workplace.</p> <p>Why we do learning</p> <p>For over 30 years, we've worked in technology - where the impact of great learning is changing the world.</p> <p>A bold statement, but hear us out. We are right at the centre of a technological revolution. Devices are not just connecting people, cities and countries - they are connecting to each other, collecting data and using it to learn and make themselves better. Soon we will have cars that can drive themselves, fridges that make sure we never run out of milk and computers that can learn from their own mistakes. Driving this revolution? People.</p> <p>And this is where we come in.</p> <p>People advancing their knowledge in technology - to enrich society - build a new culture - better how we live our lives, and how we work together.</p> <p>People are learning to use technology to drive phenomenal change. This is our passion - powering their potential.</p>
We promise to be	<p>Bold</p> <ul style="list-style-type: none"> ○ Ambition is great. We set ambitious targets - holding ourselves and others to ever-higher standards. ○ We contribute (insightfully) to the debate inside and outside QA. ○ We move. Quickly. We respond to your needs - fast. <p>Collaborative</p> <ul style="list-style-type: none"> ○ We spend time getting to know you - our learners and our customers - to earn your trust. ○ We connect a solution to your problem - we have tonnes of different services to help you. ○ We're the positive person who actively gets stuck in to solving problems. <p>Progressive</p> <ul style="list-style-type: none"> ○ We embrace change - and support it. ○ We challenge ourselves to use the latest technologies and methods - no matter how out there. ○ We're curious - about what you do, about what the person next to you does, about our customers and our learners.